



Netpaq Business Systems Ltd

Corporate PROFILE



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About Us

Netpaq Business Systems Limited (NBSL) is a business automation solutions company based in Nairobi, Kenya. We are a leading technology management consulting firm serving clients in Kenya as well as other countries in Africa. We offer accounting and business processes automation software solutions and support services that enable our clients operate efficiently, effectively and profitably. We are experts in designing, building and delivering business-driven technology solutions. We help our clients gain competitive advantage by using modern technologies to make their businesses more responsive to market opportunities and threats, strengthen relationships with customers, suppliers and partners, improve productivity and reduce business operations costs.

Since 2005, we have delivered successful business-driven technology solutions to over one hundred companies in Kenya as well as other countries in Africa. During this period, we have grown from a startup to a niche ICT solutions company. Our understanding of technology platforms, dedicated industry expertise and a broad solutions portfolio differentiates our firm. We use small, expert project teams that deliver high-value, measurable results by working collaboratively with clients through a user-centered, technology-based and business-driven solutions methodology. We believe this approach enhances return-on-investment for our clients by significantly reducing the time and risk associated with designing and implementing business and technology solutions. Our work is routinely recognized by our partners, trade and industry authorities and most importantly, our clients.

At Netpaq, we place strong emphasis on building lasting relationships with clients and being our key professional services references. A substantial percentage of our revenue is derived from repeat business. We believe this reflects our commitment to quality consulting and the long-term partnerships we build with our clients. We have extensive experience in implementation of our range of solutions both in Kenya as well as other countries in Africa.

Our highly trained professionals, a well tested implementation methodology and deep understanding of our client's environment enable us offer value in everything we do. We enable our clients save money and time through improved operational efficiency and successful automation of mission critical business processes



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Our Services

1 Sage 300 ERP

Sage 300 ERP is the most comprehensive financial suite by Sage for mid-sized to large businesses looking to connect all operations enterprise-wide and access intelligent insight that drives global growth and profitability. Sage 300 ERP solutions (formerly Sage ERP Accpac) deliver the best of both worlds—providing you the freedom to choose between on-premises and online deployment options. Both will help you interconnect processes from each functional area of your business securely and in real time, bringing front-office and back-office operations into alignment.

2 Fixed Assets Management Services

Netpaq FAMS offers implementation services from fixed assets verification, bar code based fixed assets tagging, and implementation of Sage fixed assets register software solutions.

3 Business Technology Support Services and Integration Solutions

We design and deliver business-driven information technology solutions that enable our clients' businesses to become more responsive to market opportunities and threats. This enables them to strengthen relationships with customers, suppliers and partners, improve productivity and reduce IT services costs. Our business integration software practice specializes in Service-Oriented Architecture (SOA), Business Process Management (BPM), and Enterprise Application Integration (EAI). We often use these technologies together to modernize legacy application architecture and support multi-channel user experiences. The Systems Integration services we offer are designed to help clients through every stage of the digital transformation journey, as they search for better operational efficiency and agility. Our clients can leverage dedicated IT resources for access to product and domain expertise, invest in a range of scalable and customised services, and align the front office and back-office environment. We also have solutions to help innovators in leveraging the latest technologies in the cloud, advanced analytics, and automation.

4 Netpaq eLearning

At Netpaq we offer interactive and web based learning management solutions that enable our clients implement their people development business strategies and achieve their set objectives through improved employee performance. - We provide a range of e-Learning services to enable organisations of all types and sizes to meet their learning objectives efficiently, cost effectively, and successfully. Our clients use these services to support training for staff, customers, and suppliers both locally and internationally. Key to our service is combination of range, uniqueness, personal attention, and flexibility, allowing you to choose the services that meet your organisation's strategy and particular needs. Our best-in classes Learning Management solutions enable our clients create, deliver, measure and evaluate corporate learning programs to create a high-performing workforce.

5 Netpaq Internet of Things (IoT) Solutions

Netpaq is an IoT Solutions provider. We use various communication network platforms in the deployment of our solutions such as Sigfox, NB-IoT and LoRa WAN in key areas such as Asset Tracking and Supply Chain. We help our clients overcome the shortfalls of traditional tracking technology for a leaner, more connected supply chain using the next generation of IoT enabled devices leveraging our preferred network for more flexibility, affordability, and an end-to-end view of your supply chain in real-time.

6 Microsoft Office 365 and Cloud Reseller

We are an authorized reseller of Microsoft Office 365 and other Microsoft cloud services - defined as the services available under the Microsoft Cloud Solution Provider Program as managed and modified by Microsoft from time-to-time and enabled via the Portal, including but not limited to Office 365, Dynamics 365, Azure, Intune and Enterprise Mobility Suite.

Our unique insight into the processes and pitfalls of business operations and financial management enables us provide expert guidance to clients interested in establishing best practice in areas of fixed assets management, world class business and accounting operations automation and business technology investment support services.



Sage 300 ERP

Netpa Business Systems is a Sage Business Partner and authorised reseller company for the high end Sage ERP 300 accounting and ERP software.

This business partner relationship between us and Sage ERP 300 enable us;

- Implement Sage ERP 300 end-to-end
- Sell licenses fee on behalf of Sage ERP 300
- Conduct training in all modules
- Offer support and service level agreements (SLA) to our clients.

Why Sage 300 ERP

To stay competitive in today's global economy, you need more than simple financial accountability and compliance. Sage 300 ERP contains the power and tools to help you see your business in a new way so you can improve productivity, envision success, and accelerate growth. It's time to turn your business dreams into reality with the real-time visibility, collaboration, agility, and innovation you need to succeed.

Sage 300 ERP is the name for the mid-market Sage ERP line of Accounting Applications (formerly Sage ERP Accpac), primarily serving small and medium and large sized businesses. Sage 300 ERP is now produced by Sage following its acquisition in 2004. As part of an extensive product re-branding campaign in 2012, Sage renamed Accpac to Sage 300 ERP.

Sage 300 ERP is a Windows and web based range of ERP software, available with a variety of database back-end, including SQL and Oracle. This can run under a Windows environment and has an option of being hosted by Sage. Sage 300 ERP is strong in general accounting, distribution, and inventory and has the following modules/features; Accounts Payable, Accounts Receivable, Alerts and Alerts Server, Customer Relationship Management, Fixed Asset Management, G/L Security, General Ledger, GL Consolidations, HR Management, Insight, Intelligence, Multi-Company and Global Operations Management, Process Server, Project and Job Costing, Return Material Authorization, System Manager, Transaction Analysis and Optional Field Creator, US & Canadian Payroll, Inventory Control, Purchase Orders, Order Entry (Sales), Intercompany Transactions.

It is multi-user, multi-currency and multi-language. It is available in five languages: English, Spanish, French and Chinese (Simplified and Traditional).



ERP

Freedom of Choice Helps Control Total Cost of Ownership

We believe your business management solution should support your business strategy—not hinder it or force you to buy what you don't need. That's why Sage 300 ERP offers you the flexibility to build the best possible solution for your business by giving you the freedom to select the edition (Sage 300 Standard, Advanced, or Premium ERP), database, modules, deployment method, and payment options that keep your total cost of ownership as low as possible.

Editions

Sage 300 ERP helps you slash the time and cost associated with complex processes and redirects those resources toward growing your business. Whether you choose the Sage 300 Standard, Advanced, or Premium ERP Edition, you can select from any of the Sage 300 ERP applications to create a custom-fit solution to support your business management requirements. Use the chart below to determine which Edition is right for your company.

One Solution Provides a 360° View of Your Business. Our rich history of innovation and growth has enabled us to build a portfolio of products and services widely recognized for ease of use and low total cost of ownership. Sage 300 ERP connects your entire operation with a single, integrated solution that provides you with greater visibility, making it easier to share information and communicate. Mid-market businesses across the globe use Sage 300 ERP solutions to unlock potential, reduce costs, and improve performance.

Superior Architecture

As your business looks for cost-effective ways to meet your bottom line, Sage 300 ERP provides the foundation required to keep pace with ever-changing technology without giving up the functionality you need to compete in today's marketplace. Accelerate the growth of your company with the scalable, open architecture of Sage 300 ERP. No matter what Edition you choose, you have the option to utilize a Microsoft SQL, Pervasive. SQL, or Oracle database, as well as multiple server and client operating systems, and customization tools.

Comprehensive Accounting/Finance Applications

The powerful financial tools of Sage 300 ERP help you confidently manage your company's complex finances and remain compliant with government regulations such as GAAP or IFRS. Features include full multicurrency capability, powerful bank reconciliation and tax reporting, flexible transaction processing options, powerful management of fiscal periods, and informative dashboards for analytical reporting. Sage 300 ERP Core Accounting modules help businesses succeed by accurately presenting valuable financial information in a clear, understandable format.

Multi-company and Global Operations Management

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximize your international insight and exchange information worldwide with Sage 300 ERP Multicompany and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimizing risk and maximizing the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.

Cost-Effective Operations, Distribution, and Supply Chain Management

Optimize operations and distribution processes to eliminate waste and deliver on time—every time. Accelerate growth, enhance customer satisfaction, and improve your bottom line. Sage 300 ERP Operations and Distribution Management modules ensure your business follows best practices for efficiency and accuracy by automating and integrating processes to keep your warehouse, inventory, production, and service departments aligned and running smoothly. With features that support multiple warehouse configurations as well as multiple site customers, Sage 300 ERP is optimized for a wide variety of distributors. The Sage 300 ERP distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

Alerts

Deliver the information needed to create highly responsive, proactive, customer-facing organizations. Alerts enhance communications from your company's back-office, front-office, and e-commerce systems by monitoring data fields for a specified activity. The program automatically communicates specified activities to appropriate customers, employees, or business partners. For you, that means automated processes that reduce delivery cycle time and accelerate revenue. For your customers, that means doing business with a company they can count on for efficient, reliable, and attentive service.



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Our Fixed Assets Service and Solution

As your organization's fixed asset inventory grows, so does the amount of taxes and insurance you pay. The list just keeps getting longer as you acquire the latest "thing" to keep you operating at peak performance. Beware! You may have "ghost assets" hanging around, if not on your physical site, then definitely on your books. "Ghost assets"—lost, stolen, or unusable items that are not properly accounted for—can comprise as much as 15 to 30 percent of a company's total property, plant, and equipment.

Insurance fees and taxes are steep enough for items that you actively use, so why pay for things that no longer exist? The most effective weapon against "ghost assets," is an accurate inventory, so you know exactly what is where and when to eliminate it from your ledger.

Netpaq can help reduce the huge job of inventory tracking to a manageable, even easy, process. You'll be able to reconcile your asset data in one central location to maximize efficiencies and take advantage of significant cost savings.

When it comes to verifying your fixed assets information, what are your choices? Few organizations have the internal resources available to properly assess fixed assets inventory – especially when there may be years of questionable data to reconcile. A wall-to-wall fixed assets inventory and reconciliation (FAIR) from Netpaq Business Systems, is the definitive best practice for validating data quality for fixed assets management.

Our services pay for themselves many times over in tax and cost reductions – and we have customer success stories to prove it.

How do we do it?

We do 100 % verification of your assets portfolio – labeling your assets with long lasting bar coded tags - wall-to-wall validation of your fixed assets and reconcile the data to your financial records, enabling you to match assets records in your records/files with the actual asset on the ground . We carry out financial reconciliation of assets tagged with financial records thereby establishing best practice fixed assets management environment.

1. Our inventory teams carry out baseline verification and recording of your fixed assets in the most efficient and accurate manner capturing salient attributes at the point of data collection on the ground, ensuring accurate, detailed asset information
2. We use Industrial-strength Aluminium bar coded tags to label assets and serialise assets primary identification numbers for ease of inventory process and easy inventory asset tracking and stock take down the road
3. We conduct wall-to-wall validation of your fixed assets and reconcile the data to your financial records, enabling you to match assets records in your records/files with the actual asset on the ground
4. We convert data for seamless, trouble-free migration into your current fixed assets system or to our Sage Fixed assets software.



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Applications Integration Solutions and ICT Consultancy



We offer enterprise integration solutions for corporates that require seamless data flow between front and back office systems. Leveraging modern technology integration tools, we enable our client cut off data processing and reporting time bringing about efficiency and data integrity.

Netpaq's business integration software consulting practice specialises in Service-Oriented Architecture (SOA), Business Process Management (BPM), and Enterprise Application Integration (EAI). We often use these technologies together to modernize legacy application architecture and support multi-channel user experiences such as portals, B2B APIs, social media and mobility applications.

Our services create a coherent architecture on which to rationalize and modernize legacy systems, automate and optimize business processes, and improve data quality and accessibility. We create flexible architectures and service-oriented business applications that enable enterprise agility.

EAI is an integration framework composed of a collection of technologies and services which form a middleware to enable integration of systems and applications across the enterprise. Our solutions link such applications within a single organization together in order to simplify and automate business processes to the greatest extent possible, while at the same time avoiding having to make sweeping changes to the existing applications or data structures



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Benefits of using Netpaq's services

Properly managed and resourced, Systems Integration projects succeed. Our Innovations has the expertise to avoid potential pitfalls and deliver working solutions for our clients. Our methodology and dynamic project managers adapt plans and solutions as required to ensure successful completions. Our solutions are extensible and modular to allow for future changes. Our detailed analysis and mapping ensures that detailed information that is crucial later is not overlooked or lost.

Integration solutions often involve multiple platforms, several databases, various 3rd party applications and/or proprietary applications built with different toolsets. Our team's broad experience and skill base enables us to deal with the most complex cases effectively. Properly managing integration projects is key to their success. Applying our experience, we help our clients manage the process including accountability issues, dealing with department or system protectionism, defining objectives and measurements of success.

IT Technology Consultancy Services

Our IT consultants and project managers combine technology skills with a thorough understanding of business processes such as project planning and management.

We offer clients value for money helpdesk services options that provide technology and “soft skills” support to client’s staff computer users and /or customers. Our one-size-does-not-fit-all approach guarantees a flexible contract with supreme helpdesk service levels specifically designed uniquely for each and every client.

Our Technology support service offering focuses on Installation and configuration of computers, peripheral components, systems components, operating systems and servers. We do maintenance and troubleshooting of computers, peripheral components and systems components, operating systems and servers.

Information Technology Security Consulting Services

We assist our clients put in place world class IT security environments. We specifically work with our clients in;

- Information systems security
- Developing policies and procedures to prevent and monitor unauthorized access, misuse, modification or denial of the company’s information, computer systems and network accessible resources.
- Business Continuity Planning - disaster planning, prevention, and protection.
- Business continuity planning and disaster planning, prevention and protection, customizable for your business needs.
- Data backup and recovery



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Business Process Outsourcing (BPO)

We offer support services to other BPO companies. We also deal with clients in Kenya as well as in other countries and offer them support services to their mission critical business processes.

Our varied approaches to outsourcing range from traditional engagements that focus on quick cost reductions to value-added transformational arrangements that impact deeper, broader changes within organizations.

Netpaq's innovative approach of having the right resources, in the right location, at the right cost as your needs change will provide flexible and scalable solutions. In our BPO services, we offer a collaborative approach that allows our clients to achieve better, faster and more sustainable results in;

► **Imaging /Conversion of physical documents to digital documents.**

Our data conversion service offering enables our client to automate physical records and transform them to "soft documents" which are indexed and searchable data files.

► **Back Office Operations**

As part of our Business Process Outsourcing services, we provide specialised solutions and support critical business functions, ranging from new business (Loan/Policy applications) to Invoice payments and Claims processing.





Our Clients

Everything we do starts and finishes with you, our customers. We are focused on being the champion small and medium businesses deserve, and dedicate ourselves to your success. Be part of a company that lets you choose what your story will be

We have a portfolio of client across major sectors of the economy. We offer them value and enable them establish of best practice fixed assets management.

We give our clients software solution options, based on our assessment of the clients existing business processes as well as the installed accounting system. This helps delivering solutions that works, as opposed to having a one size fit all software implementation approach where consultants implement only one system for all clients. This profile lists a selection of our latest own clients as well as assignments that we have undertaken in joint venture arrangements or as subcontractors.

Our Team

Our Team at Netpaq Business Systems is highly experienced in carrying out solutions delivery and assignments from start to finish. Our Team leverages experience and understanding gained over the years to ensure that we meet and exceed client's expectations.

Since we can only improve and grow to the extent that our people improve and grow, an individual's professional development is among our highest priorities. We provide an environment that invites, assists and reinforces personnel development.

Our consultants and project managers have gained experience over the years having been the key in delivering value and return on investments for our clients in the region. As a team we have successfully delivered value and return on investment to clients across the majors sectors such as Banking, Manufacturing, Agriculture, and Telecommunication.



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Please contact us for a detailed proposals and client testimonials



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*We give businesses the information, insight and tools they need to succeed today.
We energize their success through the use of smart technology and the imagination
of our people.*



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